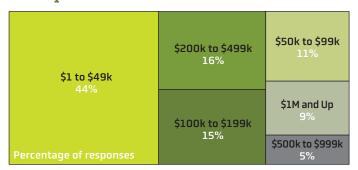
# **DEALER FAST FACTS**

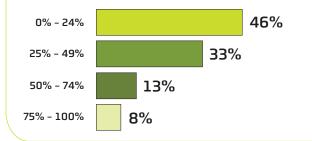
2025

#### 2024 Spend on Parts & Accessories

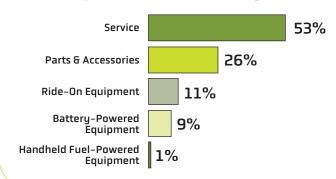


Average Spend: \$164,452

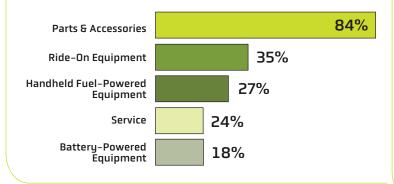
# Overall parts and accessories revenue percentage from Commercial / Professional users



## Areas expected to have most growth in 2025

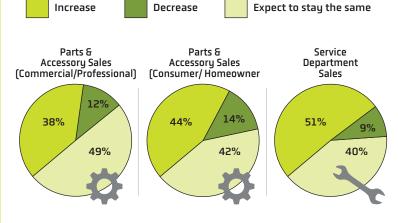


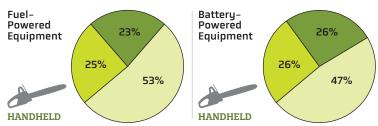
# Areas with the most anticipated business disruption in 2025

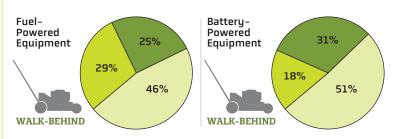


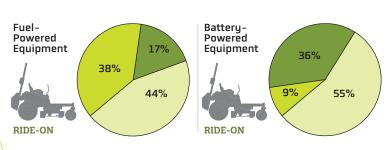
#### Based on an online survey sample size of 230 independent OPE dealers across the U.S.

### 2025 Areas of business growth trends expected









# Largest business concerns in 2025

